



**EXPERT
RECRUITMENT
SOLUTIONS**

SALARY GUIDE

2023 / 2024

This is a salary guide for 2023/24 for Australian-based roles in the animal health industry, quoted in \$AUD. These ranges are indicative only, and salaries will vary depending on experience and location. If you are earning more, well done - you probably deserve it!

For salary guides in other countries or currencies, please [contact us](#) for a chat.

SALES

Sales Representative

Veterinary	\$55,000 - \$95,000 base
Pet Specialty	\$40,000 - \$80,000 base
Equine	\$60,000 - \$100,000 base
Livestock	\$70,000 - \$90,000 base
Swine	\$75,000 - \$95,000 base
Poultry	\$75,000 - \$95,000 base

Key Account Manager / National Account Manager

Veterinary	\$80,000 - \$120,000 base
Pet Specialty	\$70,000 - \$120,000 base
Equine	\$80,000 - \$130,000 base
Livestock	\$80,000 - \$120,000 base
Swine	\$95,000 - \$140,000 base
Poultry	\$95,000 - \$140,000 base



Sales Manager / National Sales Manager

Veterinary \$110,000 - \$160,000 base

Pet Specialty \$75,000 - \$130,000 base

MARKETING

Marketing Assistant / Assistant Brand Manager

\$37,000 - \$58,000 base (average is \$46,000 base)

Brand Manager

\$58,000 - \$116,000 base (average is \$80,000 base)

Product Manager

\$59,000 - \$130,000 base (average is \$85,000 base)

Senior Brand Manager

\$91,000 - \$139,000 base (average is \$113,000 base)

Senior Product Manager

\$89,000 - \$168,000 base (average is \$126,000 base)

Marketing Manager

Average is \$102,000 base



TECHNICAL POSITIONS

Technical Services Veterinarians

1 - 5 years \$80,000 - \$110,000 base

5+ Years \$90,000 - \$150,000 base

Junior Animal Nutritionist

\$40,000 - \$60,000 base

Senior Animal Nutritionist

\$60,000 - \$150,000 base (average is \$115,000 base)

QUALITY ASSURANCE AND REGULATORY AFFAIRS QUALITY ASSURANCE

Quality Assurance Associate

\$60,000 - \$80,000 base (average is \$70,000 base)

Senior Quality Assurance Associate

\$70,000 - \$90,000 base (average is \$80,000 base)

Quality Assurance Manager

\$100,000 - \$140,000 base (average is \$120,000 base)

Regulatory Affairs Associate

\$85,000 base



Senior Regulatory Affairs Associate

\$95,000 - \$130,000 base (average is \$112,500 base)

Regulatory Affairs Manager

\$120,000 - \$160,000 base (average is \$140,000 base)

* *These are all guides on base salaries*

Finding your dream job can be easier than you think. If you'd like to discover more about current opportunities, check out our website at www.s8ers.com.au or reach out to Shannon Wood directly on +61 400 850 040 to chat about other non-advertised opportunities.



S8 are the specialists in animal health recruitment, with over 30 years combined experience.

Since getting established in 2015 we have built a wealth of knowledge, experience and some damn good friendships!

Authentic, reliable, refined and relaxed - That's our contribution to your recruitment process.

Shannon Wood (Managing Director)

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